



NETWORKS

# PBG Optics

PBG offers a full line of optics and optical cables for Extreme Networks, Cisco, HPE, Avaya, Juniper and more. Our optics are produced by the same manufacturers that make them for these OEMs, and then we put them through more testing before sending them to you.

- ◆ Zero Support Loss from OEM
- ◆ Lower Failure rate than OEM
- ◆ Limited Lifetime Warranty
- ◆ Non-Repeating Serials



- SFP to QSFP100
- MTP Breakout Cables
- Twinax
- X2 and Xenpak
- MTP cassettes
- Fiber Taps

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*We Make **IT** Work!*



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## Why Using PBG Optics Isn't a Risk.

OEMs want you to think that using 3rd party optics risks your network stability. First of all, our optics often have a lower failure rate than OEM. Second, an optic performs one defined function. If the optic fails, the port fails. The only solution then is to replace the transceiver. The fix is the same for OEM or 3rd Party Optics. Once replaced the port comes up fully functional again. Organizations that wish to be prepared generally keep an extra optic on the shelf for quick replacement. It is much easier to justify the cost with a third party optics program.

If you encounter one of those rare cases where one of our optics fails, the Magnuson Moss act of 1975 makes it against the law for an OEM to deny warranty support based on the presence of a 3rd party optic. That is why OEMs will never put a warning of denial of support in writing.



We also make custom direct attach cables (DAC). This allows us to match the transceiver on the cable to the device it will be connecting. Need a DAC to go from your Cisco core to your Fortinet firewall? We can do that. Custom Transceivers, custom lengths, less time to delivery.

Let PBG put together an optics program that will increase reliability and save you money.

Call (856) 931-1604 x111

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